

## 100th Ventera Delivered!



Ventera is very proud to announce we shipped our 100<sup>th</sup> turbine to North Coast Wind & Power in Ohio this December! Congratulations to North Coast and all of our dealers. We thank you all for making this possible, and we look forward to delivering at least 200 more in 2010.

### *Helpful Hint:*

*Don't forget to provide a level & solid base to work from when assembling the tower.*

### *USDA Grants*

*They may involve a lot of paperwork, & have very short time periods for applying but they will pay for \$25,000 towards the installed cost of your Ventera system. If you are a farmer that makes at least half of your income from the farm or have a small business in a town of less than 42,000 people you will qualify.*

## Tower Update

Rohn is now supplying all the tower components including the Quiet Tube, clamps and hinged feet. Everything will now be galvanized and delivered together. All engineering has been certified by Rohn.



*Solar Outpost's installation using Rohn's updated tower design at New Ventera Wind Farm*

## Lead Times

The current lead time for getting a Ventera system has been and continues to be one of the most pressing issues we face on a daily basis. Presently we are **back ordered into April** on orders received today. This can change quickly however, with new orders and/or our increased effectiveness in getting turbines made more quickly. Please make sure and call to get the most current status on lead times if you are seriously considering a Ventera system. **There is also the distinct possibility that your local dealer will have a turbine in the pipeline for earlier delivery as well.**

## Free Shipping Crates!

As of January 1, 2010 Ventera will no longer charge for crating the blades and turbines. **This will save \$250 on every order!**

## UL1741 News



We are very grateful to have good news to report on this front. We are on the verge of a permanent, long term solution to our UL1741 issues. We should finally have a blanket UL1741 certification as well as a new CSA certification within the next few months, if not weeks. We will be overjoyed and relieved to have this finally behind us and will keep you all updated.

*Ventera Exclusive:*

*The VI12 Inverter is the only grid tied inverter in the world to combine both wind and solar power.*

## Web Site Improvements

### FAQ Page

Check it out. We posted frequently asked questions, and the correlating detailed answers.

### Ask Your Own Question Page

Allows you to ask questions not listed on the FAQ Page. Questions are e-mailed to Ventera and answered directly.

### Dealer Locator

All you need to do is enter your zip code and the range in miles you would like to search. Every dealer within this range will come up along with their contact info.

*Ventera Exclusive:*

*The Ventera is one of the only small wind turbines in the world that will make peak power in a storm.*

## Incentives Update

All US residents qualify for a **30% Federal Tax Credit** towards the entire installed cost of a Ventera system. It can be taken over a 2 year period. If you do not have a tax liability that large there is a very simple process to have it changed into a Federal Grant. This can save you from \$10,000 to almost \$20,000!

There are new state incentives coming on line all the time. **Minnesota** Residents should pay particular attention to a new incentive for small wind. There has been money allocated for a very substantial incentive that has yet to take its final form.

**Illinois** is another state with a brand new state incentive that is awaiting the final touches. **STAY TUNED!**